

RE: GUARENTEED FREIGHT PROGRAM EFFECTIVE FEBRUARY 10th, 2020

Dear Valued Customer,

In an ongoing effort to deliver the best value, Maxwood recently re-evaluated shipping/freight partners, rates & services. Please see updated rates enclosed along with our updated Vendor Policy.

We continued to offer two shipping methods:

1. DEFAULT METHOD: Preferred furniture carriers:

- Your company will pay the percentage of invoice or the minimum for your state (includes fuel surcharge)
- Preferred carriers were selected on a state by state basis based on most competitive rates & services.

REF: Enclosed table & map with carrier Info. by state

2. UPON REQUEST: Palletized LTL shipping:

- Your company will receive a quote for each shipment, which is a guideline only. Once we receive the final invoice, we will invoice you accordingly and provide a copy of the original invoice.
- Freight invoices are due on receipts.

NOTE: You will be charged \$25 per pallet + Freight cost

Estimated transit time to your location will be provided upon request, based on input from the carrier and may vary from shipment to shipment.

Once your order has shipped you will be provided tracking information. Please reach out to the carrier for tracking updates. Upon receipt of goods, freight damage or shortage must be clearly noted before signing the Bill of Lading (please review enclosed Vendor Policy for details).

OPT OUT: Your company is not required to utilize our freight program, if you have an account with a shipping company we will notate in our system and make our warehouse aware. Please note that if you require your shipment to be palletized, you will be charged \$25 per pallet.

Please e-mail Steve with questions regarding our delivery services: skrupczak@maxwoodfurniture.com

Thank you for your continued business and love for our youth brands!

Best Regards,



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State	Preferred Carrier	Minimum (\$)	Rate (%)
Alabama (AL)	Murrows	\$1,000	13%
Arkansas (AR)	Murrows	\$1,000	13%
Arizona (AZ)	Ideal	\$1,000	22%
California (CA)	Lynn	\$1,000	20-22%
Colorado	Ideal	\$1,000	18%
Connecticut (CT)	SDJ	\$1,000	12%
Delaware (DE)	SDJ	\$1,000	12%
District of Columbia (DC)	SDJ	\$1,000	12%
Florida (FL)	Brooks	\$1,000	15%
Georgia (GA)	Brooks	\$1,000	15%
Indiana (IN)	Wiseway	\$1,000	17%
Iowa (IA)	Wiseway	\$1,000	17%
Idaho (ID)	Ideal	\$1,000	22%
Illinois (IL)	Murrows	\$1,000	13%
Kansas (KS)	Ideal	\$1,000	14%
Kentucky (KY)	Murrows	\$1,000	13%
Louisiana (LA)	Murrows	\$1,000	14%
Massachusetts (MA)	SDJ	\$1,000	12%
Maine (ME)	SDJ	\$1,000	12%
Maryland (MD)	SDJ	\$1,000	10%
Michigan (MI)	Ideal or Murrows	\$1,000	13%
Minnesota (MN)	Wiseway	\$1,000	17%
Missouri (MO)	Wiseway	\$1,000	14%
Mississippi (MS)	Murrows	\$1,000	13%
Montana (MT)	Sunbelt	\$1,000	23%
North Carolina	SDJ or Murrows	\$1,000	10%
North Dakota (ND)	Wiseway	\$1,000	18%
Nebraska (NE)	Wiseway	\$1,000	17%
New Hampshire (NH)	SDJ	\$1,000	12%
New Jersey (NJ)	SDJ	\$1,000	12%
New Mexico (NM)	Ideal	\$2,000	20%
Nevada (NV)	Ideal	\$1,000	21-25%
New York (NY)	SDJ	\$1,000	12%
Ohio (OH)	SDJ or Murrows	\$1,000	12%
Oklahoma (OK)	Sunbelt	\$1,000	21%
Oregon (OR)	Sunbelt	\$1,000	22%
Pennsylvania (PA)	SDJ	\$1,000	12%
Rhode Island (RI)	SDJ	\$1,000	12%
South Carolina (SC)	SDJ or Murrows	\$1,000	10%
South Dakota (SD)	Wiseway	\$1,000	18%
Tennessee (TN)	SDJ	\$1,000	12%
Texas (TX)	SDJ	\$1,000	16%
Utah (UT)	Ideal	\$1,000	21%
Vermont (VT)	SDJ	\$1,000	12%
Virginia (VA)	SDJ or Murrows	\$1,000	10%
Washington State (WA)	Sunbelt	\$1,000	23%
Wisconsin (WI)	Wiseway	\$1,000	15%
West Virginia (WV)	Murrows	\$1,000	12%
Wyoming	Ideal	\$1,000	20-25%